

Sole Source Justification



SOLE SOURCE BASIS

- ✓ 2 Issued U.S. Patents
- ✓ Publicly Published Pricing
- ✓ No Platform Fee or User Minimum

01. THE REQUIREMENT

Because the Department will use AI with sensitive law enforcement information, **it requires software that redacts personally identifiable information (PII) before data is sent to a third-party AI engine.** This requirement reduces the exposure of sensitive community member information during AI processing.

02. WHY TRULEO IS THE SOLE SOURCE

U.S. PATENT	TITLE	WHAT IT PROTECTS
No. 12,014,750 B2	Audio Analysis of Body Worn Camera	Extracting and transcribing body-worn camera audio and separating each speaker.
No. 12,229,313	Systems and Methods for Analyzing Speech Data to Remove Sensitive Data	Identifying personally identifiable information (PII) within speaker-separated transcripts and protecting it with redaction text before display or further processing.

03. REQUIREMENTS THAT SUPPORT SOLE-SOURCE PROCUREMENT

DEPARTMENT REQUIREMENT	TRULEO	PROCUREMENT BASIS
Patrol, Investigations, and Command in one platform	✓	Single platform; no separate products to procure
Connects to existing RMS, CAD, BWC, LPR, and jail call systems	✓	Vendor-neutral connectors
FBI CJIS compliance	✓	Confirmed by 2024 ACJIS audit
No hardware or system replacement required	✓	Protects existing technology investments

Simple to Justify. Simple to Purchase.



Vendor independent. Protects existing investments.

TRULEO does not manufacture or sell body-worn cameras, LPRs, weapons, RMS, or CAD systems. It connects to the Department's existing BWC, RMS, CAD, LPR, jail call, and cell phone systems regardless of manufacturer, so purchasing TRULEO does not require replacing any current hardware or software.

100% Made in USA by U.S. citizens.

04. COPY THIS INTO YOUR PROCUREMENT FILE

For the Chief	"TRULEO provides capabilities our Department requires that are protected by issued U.S. patents, and it integrates with our existing law enforcement systems without requiring us to replace our current technology."
For Procurement	"The Department requires software capable of separating officer speech from community member speech and redacting personally identifiable information at the speaker level before information is transmitted to third-party AI services. These methods are protected by U.S. Patent Nos. 12,014,750 and 12,229,313, assigned to TRULEO, Inc. TRULEO is the sole licensor of these patented capabilities. The Department has therefore determined that TRULEO is the only source capable of satisfying these specific requirements. TRULEO's publicly published pricing also provides an independent basis for determining price reasonableness."
For Finance	"TRULEO publishes its pricing, charges no platform fee, has no user minimum, and includes implementation, training, and support. The Department can therefore independently evaluate price reasonableness without competitive bids."

Please contact me directly with any questions regarding this letter or your agency's procurement process.

Sincerely,

Anthony Tassone

Co-Founder & Chief Executive Officer, TRULEO, Inc. | Board Member, FBI National Academy Associates Foundation | Member, IALEIA
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